To Whom It May Concern:

As you may know, Kentucky Equine Research has been named the Official Equine Nutritionist of the FEI World Equestrian Games Tryon 2018 and will serve as the official vendor for equine nutrition products including feed, forage, supplements, and treats and will also provide alternative types of bedding. This past week, representatives from Kentucky Equine Research took part in the Chef de Mission meeting at the Tryon International Equestrian Center (TIEC) to present information on the products and services we will be offering prior to and during the Games.

A detailed account of the information presented is enclosed for your reference and to share with other interested parties within your organization.

Please feel free to contact Kentucky Equine Research with any questions you may have at Tryon2018@ker.com or call +1 859 873 1988.

Sincerely,

Eileen Phethean
Kentucky Equine Research will be providing products and services according to two options:

- **À la carte basis** – NFs may purchase a select collection of products on venue without advance notice. NFs may also procure importation assistance on a case-by-case basis. The price list for products available on a standard à la carte basis as well as for the importation agency service will be made available on June 1. A deposit of $250 per horse will be required in order to establish an account from which the value of products and services provided will be deducted.
  - Products available on an à la carte basis will be limited to the following:
    - Timothy and Alfalfa (Lucerne) hay
    - Pre-ordered wheat straw or shredded cardboard bedding
    - Cereal grains, wheat bran, sugar beet pulp, oil, salt blocks
    - U.S. manufactured feeds
    - U.S. manufactured supplements
    - Carrots and apples

- **All-Inclusive package ($500/horse)** – Includes all nutrition products available (feeds, forages, supplements, treats) up to a specified daily maximum while on venue. This includes pre-ordered European feeds from participating manufacturers. In addition, should athletes require a feed or forage product that is not included in the available list, Kentucky Equine Research will provide an importation agency service to facilitate the importation of such products. NFs will be responsible for shipment and related costs for such products. **Bedding products are not included.**
  - Nutrition product allowance for each horse:
    - Forages: 11 kg per day
    - Feeds: 6 kg per day
    - Carrots: 2 kg per day
    - Apples: 1 kg per day
    - Cereal grains, supplements, etc.: as required
  - List of feeds and forage products included will be published June 1.
  - **Pre-order** of imported feeds and forage products will be required by July 2.
  - European products pre-ordered by NFs will be shipped by August 1.
AVAILABLE PRODUCTS
The following products will be available on the venue. Please note whether each requires a special order or if it is a standard product that is available to order on an à la carte basis.

**Bedding**
Wood shavings, wheat straw, and shredded cardboard (Airlite) will be available for purchase on the venue.
- Wood shavings – must be procured from the organizer (TWEG)
- Wheat straw – available by pre-order only from Kentucky Equine Research
- Shredded cardboard – available by pre-order only from Kentucky Equine Research

**Forage**
- **Timothy hay** (1st and 2nd cut) and **Alfalfa (Lucerne) hay** will be available for purchase on an à la carte basis and as part of the All-Inclusive package
- **GoldenGrass haylage** will be available as part of the All-Inclusive package and will require pre-order by July 2
- **Chopped hay or chaff** may be available as part of the All-Inclusive package and will require pre-order by July 2

**Feeds**
- A selection of feeds manufactured in the U.S. within equine-only facilities will be available as part of the All-Inclusive package or for purchase on an à la carte basis. These feeds will undergo in-vivo drug testing prior to arrival at the venue. A complete list of these will be available June 1.
- A selection of feeds from notable European manufacturers will be available as part of the All-Inclusive package.
  - Kentucky Equine Research is currently in the process of contacting various manufacturers to secure supply of their products. A complete list of manufacturers and feeds will be available June 1. At this time, we can confirm that products from Saracen Horse Feeds (Kent, UK) will be available.
  - The feeds from participating manufacturers will be delivered to a consolidation point in Kent, UK where each of the products will undergo testing for naturally occurring prohibited substances (NOPS) prior to shipment. They will be transported in temperature-controlled
containers, and their importation will be handled by Kentucky Equine Research.

- As these feeds will be from well-known European manufacturers, the feeds will be available for purchase through each manufacturer’s normal distribution channels prior to the competition.
- Any NFs wishing to select European feeds from this list for their teams will need to **pre-order by July 2**.

### Cereal Grains and Other Feedstuffs
The following commonly used cereal grains and other feedstuffs will be available for purchase on an à la carte basis on the venue and will be included as part of the All-Inclusive package.

- Oats
- Barley
- Corn/Maize
- Sugar beet pulp
- Wheat bran
- Salt blocks
- Vegetable oil
- Carrots
- Apples

### Supplements
A selection of U.S. manufactured products that have been tested for and found to be free of prohibited substances will be available for purchase on an à la carte basis on the venue and will be included as part of the All-Inclusive package. A complete list of these will be **available June 1**.
IMPORTATION OF FEED & FORAGE PRODUCTS

The types of feeds, forages, and bedding that will be allowed at Tryon 2018 is regulated by three different governmental agencies: the Food and Drug Administration (FDA); the U.S. Department of Agriculture (USDA); and the North Carolina Department of Agriculture. These regulatory agencies specify that:

- **Hay cannot be imported** from outside the United States
- Hay procured from within the United States must be **tick-free**
- **Feeds, haylage and chaff** products may be imported but require a special permit

To import feed or forage products:

- The manufacturer must have or obtain an **FDA registration number**.
- The manufacture must have an **agent** inside the U.S. with knowledge of the facility in order to obtain an FDA number.
- **Importer** (U.S. company) to assist customs broker with assigning tariff codes and give **FDA prior notice** of delivery
- USDA requires **documents** to accompany shipment with details about product composition and manufacturing process.
- Feeds containing animal-source vitamins or gelatin (most do), haylages and chaffs require a **special USDA short-term import permit** (VS-16-3)
  - USDA permit holder must be a U.S. company and is responsible for tracking shipments and disposing of unused product at end of competition.

OPTIONS FOR IMPORTATION OF FEED AND FORAGE PRODUCTS

1. NF can import products on their own. This may be via ocean freight or air freight with the horses. Kentucky Equine Research will provide the NF with contact details for the relevant agencies and procedures at no cost to the NF.

2. Kentucky Equine Research will serve as the agent, importer, and permit holder for a fee, the amount of which will depend upon:
   - a. The number of companies whose products are to be imported
   - b. The number of products to be imported
   - c. The number of pieces in the shipment
   - d. The number of shipments

3. Kentucky Equine Research will serve as agent, importer, and permit holder as part of the All-Inclusive package of products and services.
IMPORTANT DATES

JUNE 1
- European feeds, haylage and chaff available as part of the All-Inclusive package published.
- À la carte price list published
- Agency fee schedule for importation published

JULY 2
- Orders for All-Inclusive package taken. Requires selection of feeds, forages, and supplements.

AUGUST 1
- Payment for All-Inclusive package due ($500/horse)
- Deposit for À la carte accounts due ($250/horse)
- Orders and payment for specialty bedding (straw or cardboard) due
- Importation agency fee due

SEPTEMBER 1
- Feed & Bedding Office open for orders on venue

CONTACT INFORMATION

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