



JUMPING



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Are CSI/CSIO Requirements needed?

- In 2003 a new CSI categorisation based on prize money was introduced: star levels were attributed based on prize money offered.
- CSI requirements were then developed to provide clarity to riders, organisers, the public and the media on what was expected for events of each star level.

- Initially introduced only for Europe, CSI requirements for North America were added later, due to growth of the sport.
- Originally a list of basic obligations to be met, additional requirements have been added over the years; some apply only to Europe, some only to North America and others apply worldwide:

CSI REQUIREMENTS FOR EUROPE / CSI REQUIREMENTS FOR NORTH AMERICA / CSIO REQUIREMENTS WORLDWIDE					
CSI Requirements applicable only to Europe are highlighted in green; CSI Requirements applicable only to North America are highlighted in pink; CSI Requirements applicable to Europe and North America (and/or applicable worldwide) are not highlighted. CSIO Requirements are applicable worldwide and are not highlighted.					
Requirements	Amateur Owner (worldwide)	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Prize Money (CHF) (worldwide)	No restrictions	1*: Max CHF 49'999 2*: CHF 50'000 – 149'999	CHF 150'000 – 249'999	CHF 250'000 – 499'999	CHF 500'000 and up
Prize Money Distribution (worldwide)	The announced prize money for each Competition must be distributed among the first 12 placed Athletes, regardless of the number of starters, according to the one of the two charts published in the Schedule. (...)				
Combined CSIs / CSIOs (worldwide)	n/a	CSIs: Multiple CSIs of the same star level may be held at the same venue on the same dates but must be completely separate CSIs with separate Competitions; each CSI must have different Athletes and Horses. For CSIs of different star levels at the same venue on the same dates, each level is considered a separate CSI; combined Competitions at such CSIs are not permitted. Horses entered in one CSI star level may not enter another CSI star level at the same Event. Horses may not take part in national competitions and international competitions at the same Event, effective 1 January 2018. A CSI-1* or a CSI-2* may be held together with a CSIO. OCs organising such Events must have 2 arenas; one for the CSI and one for the CSIO. The CSIO horses may not take part in the CSI.			
Max. height of Obstacles (worldwide)	Cat. A: 1.40m Cat. B: 1.25m	CS11*: 1.40m CS12*: 1.45m	According to rules	According to rules	According to rules
FEI Horse passport (worldwide)	Not required for home horses	Not required for home horses	Required	Required	Required
Maximum entry fee per horse* VAT excluded Mandatory fees per horse (compulsory fees, e.g. Entry fee/Admin. fee/Nomination fee/NF fee/Stabling fee, etc) VAT excluded	€ 1500.-	CSI € 350 CSI: Max. 4% of event PM per Athlete (based on entry of 3 Horses) CSIO € 500	CSI € 400 CSI: Max. 3% of event PM per Athlete (based on entry of 3 Horses) CSIO € 500	CSI € 500 CSI: Max. 2% of event PM per Athlete (based on entry of 3 Horses) CSIO € 500	CSI-5* No entry fee CSI-5*W: (WEL) € 410.- CSI: Max. 1% of event PM per Athlete (based on entry of 3 Horses) CSIO € 500
The entry fee includes the stabling fee. The total of all mandatory fees may not exceed the relevant percentage of total prize money for the Event. Nevertheless, the sum total of all fees that may be charged per Athlete at a CSI, that is, all mandatory fees (based on the Athlete entering three Horses), plus the starting fee of each Competition at the Event, may not exceed the relevant percentage (as established above for the star level of the Event) allowed to be charged based on the overall prize money of the event.					
Starting fee	CSI: No starting fee, no nomination fee. Applies to all categories.				
Nomination fee		CSI: 4% of competition PM*	CSI: 3% of competition PM*	CSI: 2% of competition PM*	CSI: 1% of competition PM*
* The starting fee for any international Competition at a CSI may not exceed the applicable percentage (as established above for the category of the Event) of the prize money for that Competition. CSIO: No starting fee					
Bedding – <u>Straw Shavings</u>	1* bedding free CSI: All bedding will be charged	CSI: 1* bedding free CSI: All bedding will be charged CSIO: Max 5 bales of 20 kg per Horse free	CSI: 1* bedding free CSI: All bedding will be charged CSIO: Max 5 bales of 20 kg per Horse free	CSI: 1* bedding free CSI: All bedding will be charged CSIO: Max 5 bales of 20 kg per Horse free	CSI: All bedding free CSI: \$50 per horse credit, then will be charged CSIO: Max 5 bales of 20 kg per Horse free

Maximum disposal fee	manure € 40.- per horse	€ 40.- per horse	€ 40.- per horse	€ 40.- per horse	€ 40.- per horse
		For "Tours" max. € 40/horse may be charged for the 1 st Event and max. € 20/horse may be charged for each subsequent Event.			
Max. N° of starters per competition	Maximum 100 starters per Competition other than the GP (see below). If more than 100 declared starters, the Competition must be split and equivalent prize money provided for the additional Competition. ¹				
Max. N° of starters in Grand Prix	100	CSI + CSIO: 100	CSI + CSIO: 60	CSI + CSIO: 50	CSI + CSIO: 50
Min N° of competitions counting for Longines Rankings points	n/a	CSI1 [®] : 0 CSI01 [®] : min. 1 CSI2 [®] /CSIO2 [®] : min. 1	CSI/CSIO: min. 2	CSI/CSIO: min. 3	CSI/CSIO: min. 4
Meals for Grooms	At own expense	CSI: At own expense CSIO: All meals at OC expense	CSI: At own expense CSIO: All meals at OC expense	CSI: At own expense CSIO: All meals at OC expense	CSI: At OC expense (b/fast + 1 meal) CSI: At own expense in 2017; At OC expense effective 1/1/2018 CSIO: All meals at OC expense
Meals for Athletes	At own expense	CSI: At own expense CSIO: All meals at OC expense	CSI: At own expense CSIO: All meals at OC expense	CSI: At own expense (b/fast + 1 meal) CSIO: All meals at OC expense	CSI: At OC expense (b/fast + 1 meal) CSI: At own expense in 2017; At OC expense effective 1/1/2018 CSIO: All meals at OC expense
Accommodation for Grooms	At own expense	CSI: At own expense CSIO: At OC expense (if requested with entries)	CSI: At own expense CSIO: At OC expense (if requested with entries)	CSI: At own expense CSIO: At OC expense (if requested with entries)	CSI: At OC expense CSI: At own expense in 2017; At OC expense effective 1/1/2018 CSIO: At OC expense (if requested with entries)
Accommodation for Athletes	At own expense	CSI: At own expense CSIO: At OC expense	CSI: At own expense CSIO: At OC expense	CSI: At own expense CSIO: At OC expense; Hotel min. 3 rd standard	CSI: At OC expense; Hotel minimum 3 rd standard for all athletes CSI: At own expense in 2017; At OC expense effective 1/1/2018 CSIO: At OC expense
Footing (worldwide)	According to minimum standard				
Stabling (worldwide)	According to minimum standard Boxes minimum 3m x 3m (min. 9m ²) + 20% boxes min. 12m ² for larger horses* *The OC may charge an extra fee of maximum € 50 for a large box, if specifically requested by the Athlete with his entry.				

* - Max entry fee for Young Horses € 250.- per horse for all categories. Maximum entry fee for Young Rider, Junior and Pony Events € 350.- per horse.

WEL = Western European League; PM = prize money; b/fast = breakfast ; max. = maximum ; min. = minimum; n/a = not applicable

Are minimum requirements effective?

- The CSI requirements are intended to protect competitors from excessive costs and ensure a healthy, sustainable sport.
- CSI requirements cannot achieve that goal effectively unless they are applied alongside fair, transparent & enforceable invitation rules.

New invitation rules introduced in 2017:

- Founded on the principle of an athlete's right to participate, with a limited number of organisers' invitations (20% of total).
- To remedy the use of pay cards and curb excessive entry fees in certain regions.

As the new invitation rules apply worldwide is there a need to review CSI requirements?

- Following receipt of an initial proposal from organisers, the Jumping Committee initiated a full review of the CSI requirements to see where adjustments might be needed.
- Requirements will be reviewed one by one based on input received.

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Prize Money (CHF) (worldwide)	1*: Max CHF 49'999 2*: CHF 50'000–149'999	CHF 150'000–249'999	CHF 250'000–499'999	CHF 500'000 and up
Prize Money Distribution (worldwide)	The announced prize money for each Competition must be distributed among the first 12 placed Athletes, regardless of the number of starters, according to the one of the two charts published in the Schedule. (...)			

Are the prize money ranges for each star level appropriate?

Should prize money alone determine the star level of an event?

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Combined CSIs/CSIOs (<u>worldwide</u>)	CSIs: Multiple CSIs of the same star level may be held at the same venue on the same dates but must be completely separate CSIs with separate Competitions; each CSI must have different Athletes and Horses. For CSIs of different star levels at the same venue on the same dates, each level is considered a separate CSI; combined Competitions at such CSIs are not permitted. (...)			

Should requirements for combined events differ from those of stand-alone events?

- Should a 2* held with a 5* be allowed to charge a higher entry fee than a stand-alone 2* due to the better quality of the 5*?*

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Max. height of Obstacles (worldwide)	CSI1*: 1.40m CSI2*: 1.45m	According to rules	According to rules	According to rules
FEI Horse passport (worldwide)	Not required for home horses	Required	Required	Required

Should there be a requirement for minimum and/or maximum height of obstacles?

Does the lack of requirement for home horses to have an FEI passport represent a sanitary risk?

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Maximum entry fee per horse* VAT excluded	CSI € 350 CSI: Max. 4% of event PM per Athlete (based on entry of 3 Horses)	CSI € 400 CSI: Max. 3% of event PM per Athlete (based on entry of 3 Horses)	CSI € 500 CSI: Max. 2% of event PM per Athlete (based on entry of 3 Horses)	CSI-5* No entry fee CSI-5*W: (WEL) € 410.- CSI: Max. 1% of event PM per Athlete (based on entry of 3 Horses)
Mandatory fees per horse (compulsory fees, e.g. Entry fee/ Admin. fee/ Nomination fee/NF fee/ Stabling fee, etc) VAT excluded	CSIO € 500	CSIO € 500	CSIO € 500	CSIO € 500
<p>The entry fee includes the stabling fee.</p> <p>The total of all mandatory fees may not exceed the relevant percentage of total prize money for the Event.</p> <p>Nevertheless, the sum total of all fees that may be charged per Athlete at a CSI, that is, all mandatory fees (based on the Athlete entering three Horses), plus the starting fee of each Competition at the Event, may not exceed the relevant percentage (as established above for the star level of the Event) allowed to be charged based on the overall prize money of the event.</p>				

Requirements applicable only to Europe are highlighted in green; Requirements applicable only to North America are highlighted in red; Requirements not highlighted apply to both and/or worldwide.

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Starting fee Nomination fee	CSI: No starting fee, no nomination fee. Applies to all categories.			
	CSI: 4% of competition PM*	CSI: 3% of competition PM*	CSI: 2% of competition PM*	CSI: 1% of competition PM*
	* The starting fee for any international Competition at a CSI may not exceed the applicable percentage (as established above for the category of the Event) of the prize money for that Competition.			
	CSIO: No starting fee			

Are different entry fee models needed for different parts of the world?

Should entry fees be linked to the inflation rate?

What should the entry fee cover?

Should the entry fee be a flat, all inclusive fee to cover all costs related to taking part in an event with one horse?

- *Do riders want to pay for items/services they did not ask for and will not use?*
- *Should OCs be allowed to charge for additional items or services? Should there be a cap on such fees?*
- *Should the entry fee be related to the prize money?*

Should the free market be allowed to play a role? Should OCs be rewarded for not charging the max. entry fee?

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Bedding – <u>Straw</u> <u>Shavings</u>	CSI: 1 st bedding free CSI: All bedding will be charged CSIO: Max 5 bales of 20 kg per Horse free	CSI: 1 st bedding free CSI: All bedding will be charged CSIO: Max 5 bales of 20 kg per Horse free	CSI: 1 st bedding free CSI: All bedding will be charged CSIO: Max 5 bales of 20 kg per Horse free	CSI: All bedding free CSI: \$50 per horse credit, then will be charged CSIO: Max 5 bales of 20 kg per Horse free
Maximum manure disposal fee	€ 40.- per horse	€ 40.- per horse	€ 40.- per horse	€ 40.- per horse
	For “Tours” max. € 40/horse may be charged for the 1 st Event and max. € 20/horse may be charged for each subsequent Event.			

Should requirements for stabling apply worldwide?

Should the manure disposal fee be included in entry fee?

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Max. N° of starters per competition	Maximum 100 starters per Competition other than the GP (see below). If more than 100 declared starters, the Competition must be split and equivalent prize money provided for the additional Competition. (...)			
Max. N° of starters in Grand Prix	CSI + CSIO: 100	CSI + CSIO: 60	CSI + CSIO: 50	CSI + CSIO: 50
Min N° of competitions counting for Longines Rankings points	CSI1*: 0 CSI01*: min. 1 CSI2*/CSIO2*: min. 1	CSI/CSIO: min. 2	CSI/CSIO: min. 3	CSI/CSIO: min. 4

Proposal: For competitions with more than 100 starters, the prize money should be increased by a percentage in proportion to the number of declared starters over 100 (up to a defined limit) rather than doubled. E.g. 110 starters = 110% of PM, 130 starters = 130%, 131 or more starters = class split, PM doubled.

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Meals for Grooms	CSI: At own expense CSIO: At OC expense	CSI: At own expense CSIO: At OC expense	CSI: At own expense CSIO: At OC expense	CSI: At OC expense (b/fast + 1 meal) CSI: At own expense in 2017; At OC expense effective 1/1/2018 CSIO: At OC expense
Meals for Athletes	CSI: At own expense CSIO: At OC expense	CSI: At own expense CSIO: At OC expense	CSI: At own expense (b/fast + 1 meal) CSIO: At OC expense	CSI: At OC expense (b/fast + 1 meal) CSI: At own expense in 2017; At OC expense effective 1/1/2018 CSIO: At OC expense

Should requirements for 5 events apply worldwide?*

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Accommodation for Grooms	CSI: At own expense CSIO: At OC expense (if requested with entries)	CSI: At own expense CSIO: At OC expense (if requested with entries)	CSI: At own expense CSIO: At OC expense (if requested with entries)	CSI: At own expense in 2017; At OC expense effective 1/1/2018 CSIO: At OC expense (if requested with entries)
Accommodation for Athletes	CSI: At own expense CSIO: At OC expense	CSI: At own expense CSIO: At OC expense	CSI: At own expense CSIO: At OC expense; Hotel min. 3* standard	CSI: At OC expense; Hotel minimum 3* standard for all athletes CSI: At own expense in 2017; At OC expense effective 1/1/2018 CSIO: At OC expense

Should covering the cost of riders' accommodation be a requirement or a benefit at the OC's discretion?

Should 5 requirements differ for different regions?*

Requirement	CSI + CSIO 1* + 2*	CSI + CSIO 3*	CSI + CSIO 4*	CSI + CSIO 5*
Footing (worldwide)	According to minimum standard			
Stabling (worldwide)	According to minimum standard Boxes minimum 3m x 3m (min. 9m ²) + 20% boxes min. 12m ² for larger horses* *The OC may charge an extra fee of maximum € 50 for a large box, if specifically requested by the Athlete with his entry.			

Are minimum standards for footing appropriate or should excellence also be rewarded?

Is the requirement for min. 20% of large boxes too many? Should a rider have to pay for a large box if he has a bigger horse than others?

Summary

- The new invitation system, once managed online, will affect the revenue stream of some events more than others.
- We, the equestrian community, need to determine how events should be funded at every level, taking into account the different situations in various parts of the world:

How should events be funded?

- *A sweepstakes model, funded by the industry?*
- *A pro sports model, funded by media/fans/sponsors?*
- *A combination of the two?*

What economic model is best for each star level?

- *Is it right for a 2* event, where ranking points are available, to fund the top level at a CSI2*/CSI5*?*
- *Would it be fairer to allow a low-level amateur-type event, without ranking points, to be held with a 5* event, for the purpose of funding the top level?*

Points for Discussion

- Background to AJO proposal
- Global standardization of entry fees?
- Minimum standards and/or reward for excellence?
- Future model of the sport

THANK YOU FOR YOUR
PARTICIPATION!