



Captain John Roche & Mr. John Madden  
FEI Jumping Department and FEI Jumping Committee  
HM King Hussein Building  
Chemin de la Joliette 8  
1006 Lausanne Switzerland

(Via email)

February 10, 2017

Re: CSI/CSIO Requirements

Dear John & John,

At the invitation of the FEI Jumping Committee Chair, and in response to the December 20<sup>th</sup>, 2016 correspondence and request from the FEI Director of Jumping, a working committee of the IEAO has taken considerable time and effort over the last 2 months inviting input and recommendations from our worldwide membership and community of jumping organizers, as well as from other important stake holders in our sport. Our goal has been to consider and arrive at a more standardized and harmonized set of requirements to be used by organizers of FEI CSI/CSIO events and specifically as they relate to invitations and fees (FEI Annex V and Annex VI).

The recommendations and requirements we have arrived at - we believe- bring an added degree of harmonization while also addressing and respecting the FEI's stated goals and preferences in the areas of invitations and fees. Important considerations during our deliberations were given to the pending introduction of the long anticipated Event Classification System (ECS), the FEI Jumping Committee's stated respect for the free market and a desire by the FEI to decrease the amount of regulation without negatively impacting the sport or its ongoing sustainability.

The very important matter of invitations, particularly as they apply to OCs that must limit entries, and remain viable, generated significant interest, especially amongst organizer interests' at the CSI 2\* and 3\* event levels.

The IEAO/ AJO propose the following be introduced for CSI \* designated events on a worldwide basis to be staged in incrementally through to 2020. It is our hope that, by design, this will ultimately be directly related and linked to the new more harmonized fee structures being proposed.

***International Equestrian Organisers Alliance | Alliance of Jumping Organizers***

***C/o: Joyce Lebon | Oude Raadhuisplein 11 | 1271 RH Huizen, Netherlands***

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#### Invitation Rules proposal Summary:

- CSI 2\*: 50 % Invitations for OC in 2017  
40 % Invitations for OC in 2019  
30 % Invitations for OC thereafter
- CSI 3\*: 40 % Invitations for OC in 2017  
30 % Invitations for OC in 2019  
25 % Invitations for OC thereafter
- CSI 4\* 30 % Invitations for OC in 2017  
25 % Invitations for OC thereafter
- CSI 5\* 20 % Invitations fixed
- CSI 6\* To be determined once model and ECS are established

It is important to understand that under our proposed invitation rules will be linked to the amended Fees/ Entry fee proposal over the same period to allow for a harmonized transition and free market influence.

#### New Entry Fee/ Related Fees proposal (see summary Attachment)

The attached recommendation for entry fees factors in each of the existing CSI \* levels as well as the CSIO 5\* designation. There has been discussion of the fee model for CSI 2 and 3\* events that are organized and held during CSI 5 \* events. Here it is believed that the lower star invitations and fees should be based on 2 horse invitations and set at 3.5%. Much of our proposed entry fee model has designed ranges that can also be an important factor in the ECS model as well as allowing Organizers to choose if they so choose to assess fees and to what degree.

#### Accommodation and Meals ( Riders and Grooms)

It is unanimously agreed amongst organizers that any mandated requirement for mandatory accommodation and meals for either grooms or riders should be removed from the Annex VI CSI requirements. This should however be an inclusion in the ECS with an appropriate coefficient to allow the free market to dictate while also providing Organizers with options to consider to possibly improve their respective results und ECS scoring.

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The IEQA/AJO thanks you very much in advance for allowing us to undertake this exercise, and for your appreciation of the perspective and contribution we can bring to the evolution and sustainability of our jumping sport. We look forward to continued progressive discussion and to presenting this model and its detail further at the FEI Sports Forum in April.

We are your sincerely,

Peter Bollen

International Alliance of Equestrian organizers

Ian Allison

Alliance of Jumping Organizers

Kolom1			(1)MAX Fees per Athlete FOR 3 HORSES*		(1)MAX Fees per Athlete FOR 3 HORSES*	(2)per Horse (=max €)	
	2016	2017	2018	2019	2020 (= Max €)	START FEE/ horse	Prize Money
1* World	500 , 150	600 , 200	5,00%	6,00%	6% (0- 2.442)	0,6% (150)	0- 40.699
1* North America	4%	4%	5,00%	6,00%	6% (0- 2.442)	0,6% (150)	
2* World	750 , 200	1.000 , 250	3,00%	3,50%	4% (1.628- <b>4.500</b> )	0,5% (150)	40.700 - 122.499
2* North America	4%	4%	4%	4%	4% (1.628- <b>4.500</b> )	0,5% (150)	
3* World	500 , 150	600 , 200	2,00%	2,50%	3% (3.675- <b>MAX 4.500</b> )	0,3% (240)	122.500 - 204.399
3* North America	3%	3%	3%	3%	3% (3.675- <b>MAX 4.500</b> )	0,3% (240)	
4* World	500 , 150	600 , 250	1,50%	1,75%	2% (4.100- <b>MAX 6.000</b> )	0,2% (400)	204.400 - 409.799
4* North America	2%	2%	2%	2%	2% (4.100- <b>MAX 6.000</b> )	0,2% (400)	
5* World	0	250	0,50%	0,75%	1% (4.100- <b>MAX 7.500</b> )	.05% (205-750)	409.800 -
5* North America	1%	1%	1%	1%	1% (4.100- <b>MAX 7.500</b> )	.05% (205-750)	
5* Western WC	450	500	550,00	600,00	600	0	
5* CSIO	500	500	550,00	600,00	600	0	
6* All	0	0	0,00%	0,00%	0	0	

#### JC View Considerations:

Free market, but entry fee and mandatory fees together, should become an important part of the

**Event Evaluation system** ( high part of the total %) --> Goal is to decrease the amount of regulation in the future (free market)

1/ Riders pay more for lower \* shows

2/ Riders pay more for higher quality shows (Free market)

#### (1) Maximum fee per horse (all fees included: entry fee + mandatory fees + nomination fees or start fees) - level events combined with higher level events

##### \* Price for 2 horses for 2\*/3\* events in combination with 5\* events

**Mandatory Fees:** Stabling, utilities, waste management, administration, nomination... i.e. any fee you must pay to participate

**Entry Fee :** Per horse per show, INCLUDED eventual Start fees.

**Start Fee:** per horse per competition/ class

**Optional fees:** Extra box, extra chavings, extra hay, tc are EXCLUDED MAXIMAL Entry fee

Tack box, extra bedding, extra feed, etc. are EXCLUDED from Maximum fee consideration

**Pass though fees:** MCP and similar

#### (2) Maximum amount for Start Fee per horse=% for the Class as applicable to a maximum

**Nomination Fee:** Can be requested from the moment the rider enters.

For cancellations/withdrawals:

4 weeks before +100%

3 weeks before the show = 50% refund;

2 weeks before the show = 0% refund

**Tours or more horses:** exact the same amount per Horse pro Rata base as with 3 horses

identicle fee schedule per horse pro rata to 3 horse invitation